

# JIMMY FLANNIGAN, MBA

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## EXECUTIVE PROFILE

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- Strategic operational leader with a focus on financial oversight in public, private, and government sectors
- Areas of expertise include board leadership, community relations, fiscal responsibility, and system optimization
- Dedicated to fostering meaningful relationships across industries and increasing operational efficiency

## PROFESSIONAL EXPERIENCE

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- 2017- Current** **City Council Member, District 6** **Austin, TX**  
*City of Austin*
- Promoted fiscally responsible initiatives addressing economic development, public safety/health, mobility, and social services; advocate for robust public strategies that increase the overall quality of life for Austinites
  - Oversaw billion dollar public budgets, saved taxpayers \$10MM by identifying specific policy changes and initiatives, and limited tax increases in two of four city budgets
  - Supported COVID-related support for individuals and loan & grant programs for businesses
  - Served and led several public committees and bodies including Judicial and Public Safety, Mobility, Audit & Finance, Pecan Street Project, Community Advancement Network, Capital Area Economic Development District, and the Capital Area Council of Governments; made significant improvements in public safety and public capital assets by opening a new municipal court building
  - Combined vision & leadership with planning & implementation, ensuring ideas are achievable and groundbreaking
- 2015- 2016** **Database Administrator/Developer** **Austin, TX**  
*McGinnis Lochridge*
- Designed stable, reliable, and effective automated managerial decision-making systems; communicated highly technical and complex information to non-technical staff and firm leadership
  - Generated tech solutions as a self-starter and proactive developer; provided data management support to users
  - Increased user productivity by allowing them to generate reports in seconds instead of days
  - Analyzed what the client wanted to accomplish with data and designed the best possible process around those goals
- 1997- 2017** **Owner** **Austin, TX**  
*Site Street, Inc.*
- Provided online strategy, web design, web hosting, marketing, search engine optimization, email marketing, and social media services to small businesses and non-profit organizations
  - Facilitated work between design firms, public relations firms, and clients to develop online strategic plans
  - Managed a team of remote employees and contractors running a fully operational 24-hour customer support team
  - Drove ideation and implementation ensuring stakeholders were involved and clients were satisfied

## PROFESSIONAL AFFILIATIONS & COMMUNITY INVOLVEMENT

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- President: Austin Gay and Lesbian Chamber of Commerce
- Co-Founder and Organizer: Northwest Austin Coalition
- Regional Chair & Chamber Representative: National Gay and Lesbian Chamber of Commerce
- Graduate: Leadership Austin's Academy for Public Service

## EDUCATION

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- Master of Business Administration in e-Business: University of Phoenix
- Bachelor of Business Administration in Management Information Services: The University of Texas at Austin

## CORE COMPETENCIES

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- Strategic Planning
  - Financial Oversight
  - Organizational Development
  - Meeting Facilitation
  - Public Speaking
  - Media Relations
  - Contract Negotiations
  - Policy Analysis
  - Capital Planning
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